

**REQUEST FOR PROPOSAL  
TO PLACE AN AUTOMATIC TELLER MACHINE (ATM)  
AT THE DESIGNATED AREA AT KAI TAK CRUISE TERMINAL (“KTCT”)**

**BACKGROUND:**

Worldwide Cruise Terminals (Hong Kong) Limited, a Hong Kong-based joint venture held 60% by Worldwide Flight Services, 20% by Royal Caribbean, and 20% by Shun Tak Group, was awarded the license to manage and operate Hong Kong’s new Kai Tak Cruise Terminal for a period of 10 + 5 years from June 2013.

The Kai Tak Cruise Terminal (“KTCT”), located on the previous Kai Tak Airport runway, is a landmark site located in heart of Victoria Harbour in East Kowloon (please see **Attachment 1** for details). The cruise terminal is a multifunctional building designed to:

- Cater to the world’s largest cruise ships: the terminal is able to berth two of the world’s largest cruise ships simultaneously;
- Provide leisure facilities to local residents and passengers alike: the cruise terminal is an iconic structure featuring a rooftop park with a stunning view over Victoria Harbour and the Hong Kong skyline;
- House commercial tenants and host events: the terminal provides retail spaces for F&B and also venues for events, such as car launches, fun runs, concerts, and weddings. Please browse our website for highlights of previous events : <http://www.kaitakcruiseterminal.com.hk/mice-venues/>

**CRUISE PASSENGER THROUGHPUT:**

KTCT’s first berth was completed in June 2013 and the building has been open to the public since October 2013. Below are the figures of development of KTCT on ship calls year-on-year basic:-

Kai Tak Cruise Terminal Year-On-Year Development

	Jun-Dec 2013	2014	2015	2016	2017	2018
Revenue Passengers ~	35,322	100,866	228,809	372,946	732,586	712,872
monthly avg	5,046	8,406	19,067	31,079	61,049	59,406
Lines Calling	4	8	9	18	16	17
Total Calls	9	28	56	95	190	171
Turns	4	17	43	69	161	143
Transits	5	11	13	26	29	28
Call Months	4 of 7	10	11	12	12	12
Ship Days / Utilization	15	49	75	120	216	198

~ Passenger numbers based on ship’ s declarations and do not include crew

As of 28<sup>th</sup> March 2019, there are 174 ship calls scheduled in Year 2019 which is similar to last year (171 calls). Majority of the calls in Year 2019 will use Zone B for berthing and the embark passenger shall use Waiting Hall B for boarding to the cruise ship. A schedule of planned future cruise ship calls is available at <http://www.kaitakcruise.com.hk/schedule/> and will be updated from time to time.

#### **KAI TAK CRUISE TERMINAL PARK AND KAI TAK RUNWAY PARK:**

The rooftop park at KTCT and the Runway Park adjacent to KTCT are managed by the Leisure and Cultural Services Department (“LCSD”) (<http://www.lcsd.gov.hk/parks/ktctp/en/index.php>). Per LCSD data, more than one million people visited the rooftop park in the two year period between its opening in October 2013 and September 2015. The park and other designated public areas of the cruise terminal are open to the public year-round from 7:00AM – 11:00PM.

#### **TRANSPORT CONNECTIVITY (<http://www.kaitakcruise.com.hk/facilities/getting-here/>):**

- GMB: the terminal is served by green minibus route #86, running between Kowloon Bay MTR and the cruise terminal with a 15-minute headway.
- Franchised bus: Citybus is operating a route #22 connecting Kowloon Tong MTR station and the cruise terminal.
- Franchised bus: KMB is operating a route #5R connecting Ngau Tau Kok MTR station, Kwun Tong MTR station and the cruise terminal.
- Ferry: North Point - Kai Tak Public pier – Kwun Tong ferry service commenced in 2016, and provides connections to the Kwun Tong and North Point ferry piers.
- Car Park: The terminal has a public car park with approximately 114 spaces for hourly parking.

#### **PROPOSED LOCATION FOR THE ATM**

It is suggested that the proposed ATM could be placed at either one of the below locations:-

- (1) Location 1 : A designated area inside Waiting Hall B on 2/F, Kai Tak Cruise Terminal
- (2) Location 2 : A designated area at the corridor between Shop N205 and N206 (Federal Cruise Banquet Centre)

Please refer to **Attachment 2** being the plan showing the proposed location for the ATM and the directory of Kai Tak Cruise Terminal and **Attachment 3** being the photos of the proposed locations for reference.

**REQUEST FOR PROPOSAL:**

WCT is looking for a bank to place and operate an ATM at the above proposed location (either Location 1 or Location 2). WCT will also consider other suggested location but it should be the sole discretion for WCT to accept or reject any suggested location.

If you are interested, please submit a proposal for **licensing the above mentioned space for placing and operating an ATM (“the Proposed Usage”)** at the cruise terminal to WCT that puts forth:

- A description of the services that the ATM will provide;
- The suggested starting date and duration of the licence;
- The proposed licence fee for licensing the space for the Proposed Usage:-
- Any other requirements or performance criteria (if applicable)

**Remarks : WCT has its sole discretion to accept or reject any proposal without the need to explain its selection criteria or considerations to any party in this exercise and it does not warrant that any submitted proposal will be accepted.**

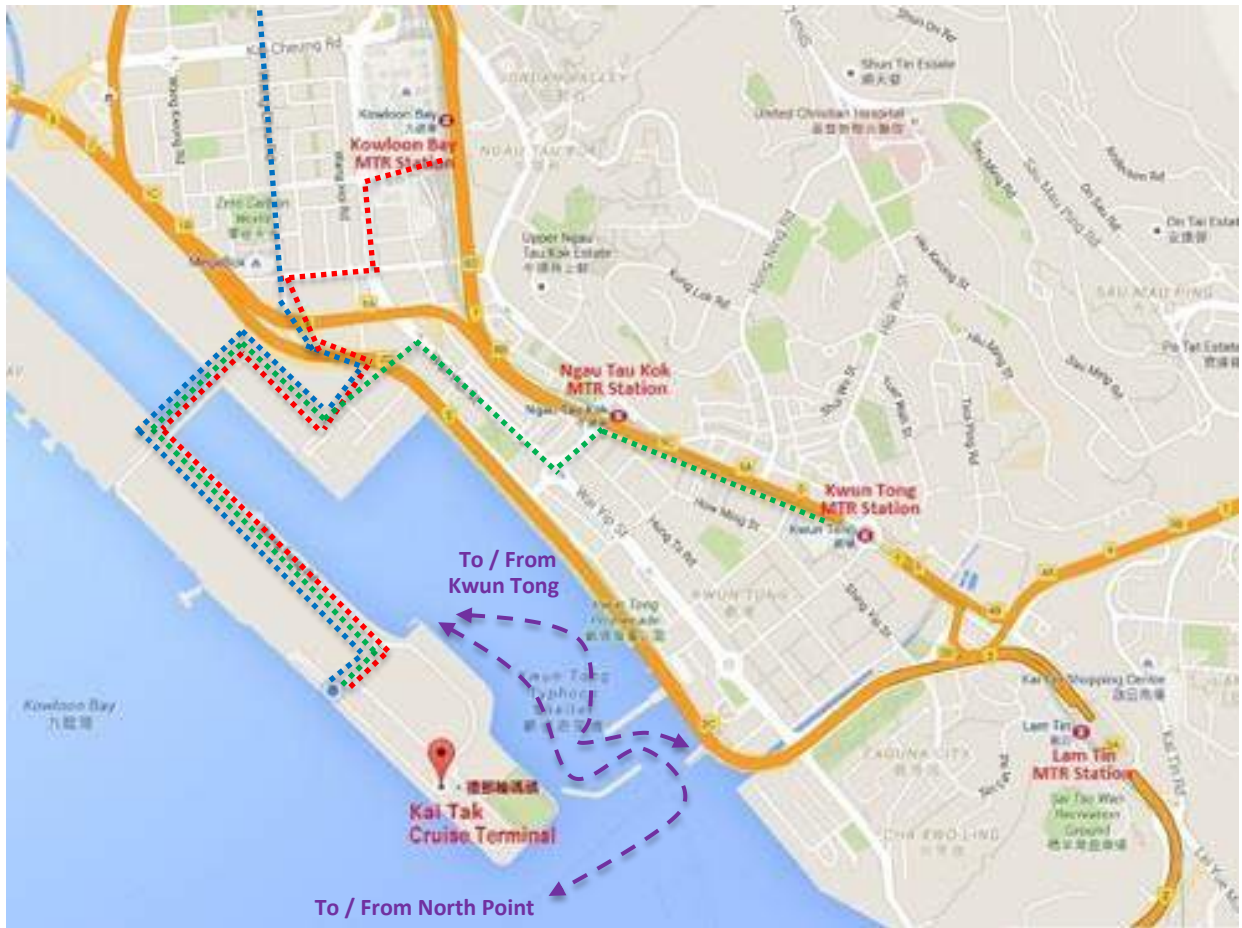
More information about the cruise terminal is available at our website ([www.kaitakcruiseterminal.com.hk](http://www.kaitakcruiseterminal.com.hk)). If you would like to conduct site inspection or have any queries about the proposed locations and/or proposal submission, please address your request and/or queries to the Leasing Manager by email : : [leasing@worldwidecruiseterminals.com.hk](mailto:leasing@worldwidecruiseterminals.com.hk) or by post at:-

To : Worldwide Cruise Terminals Consortium (“WCT”)  
c/o Worldwide Cruise Terminals (Hong Kong) Limited  
1/F., Kai Tak Cruise Terminal, 33 Shing Fung Road, Kowloon, Hong Kong  
Attention : The Leasing Manager  
Email : [leasing@worldwidecruiseterminals.com.hk](mailto:leasing@worldwidecruiseterminals.com.hk)  
Tel : (852) 3465-6888

If you are interest to lease the subject premises, please send your proposal to us not later than **12:00 noon on 31<sup>st</sup> May 2019, Friday** and please include the particulars of the contact person from your company to whom we can direct our enquiries in your proposal/submission.

## Attachment 1 :

### Location and transport connectivity of the Kai Tak Cruise Terminal



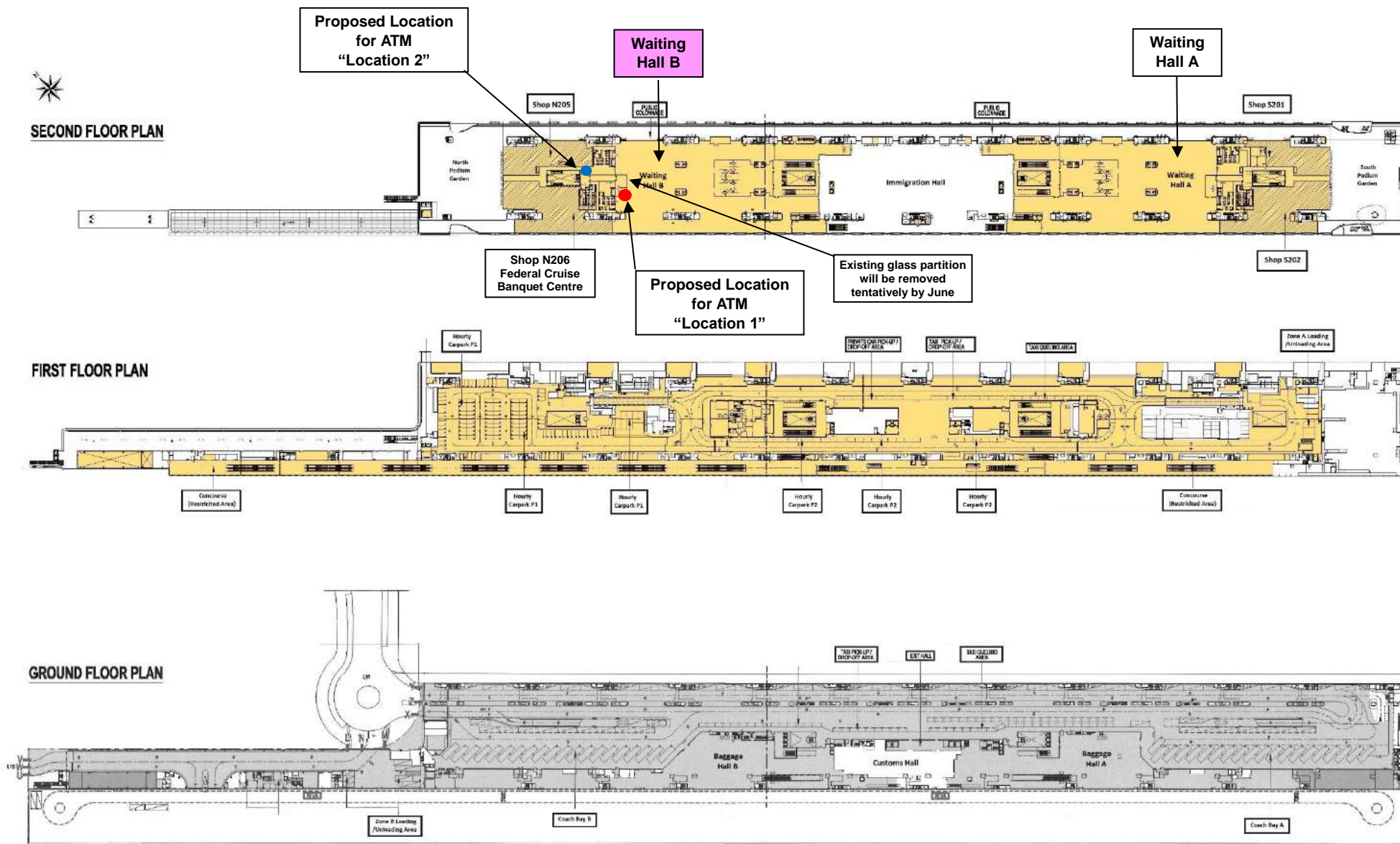
#### Public Transport to Kai Tak Cruise Terminal

- ..... Green Minibus Route No. 86 (To Kowloon Bay MTR Station)
- ..... KMB Bus Route No. 5R (To Kwun Tong MTR Station via Ngau Tau Kok MTR Station)
- ..... CITYBUS Bus Route No. 22 (To Kowloon Tong MTR Station)
- Ferry/Kaito Service (from Kai Tak Public Pier to Kwun Tong Public Pier / interchange with North Point, Sai Wan Ho Ferries, bus terminus for 11D, 23, 74X, 80, 80X, 83X, 93A, 268C, 269C, GMB 22A, 103)



- For reference only
- Subject to change by the public transport service providers and please refer to their websites for details





## Kai Tak Cruise Terminal

- Not to scale  
- For identification purpose only

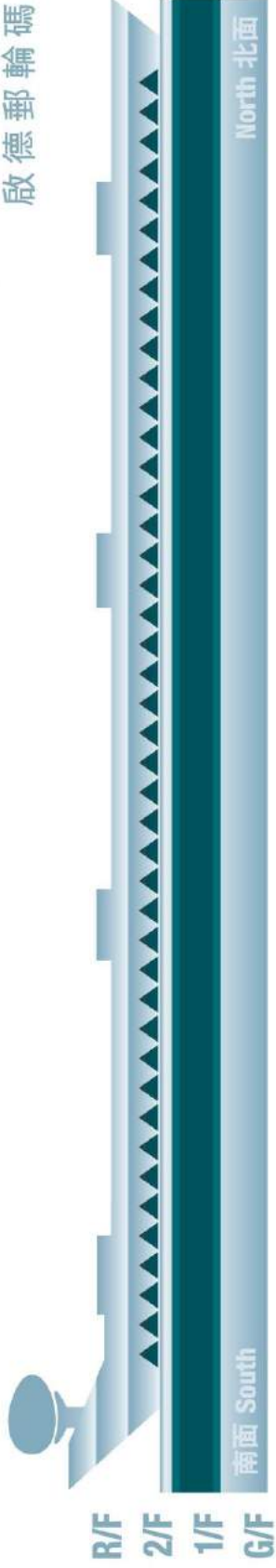
## Attachment 2

### Existing operators/outlets at Kai Tak Cruise Terminal:-

Floor	Shop Number	Shop Name	Nature of business
R/F	Shop S301	Hong Kong Cruise Academy	Training centre / office
	Shop S302	My Harbour	F&B outlet with services for wedding registration, banquet and private gathering etc
	Shop N305	Origami	Restaurant (theme restaurant – kids)
2/F	Shop S201	Shop to be vacated	-
	Shop S202	Shop to be vacated	-
	Shop N205	The Old Hangar	F&B outlet : stylish casual continental menu
		Café Aberdeen	F&B outlet : Hong Kong-style café
Shop N206	Federal Cruise Banquet Centre	F&B outlet : Chinese banquet, dim sum	
G/F	Shop G01	Hong Kong Tourism Board	Information counter for cruise passenger
	Shop G03	International Currency Exchange	Money Exchange Service

# Kai Tak Cruise Terminal Floor Plan

## 啟德郵輪碼頭行人地圖



MAP IS NOT TO SCALE  
地圖不依比例



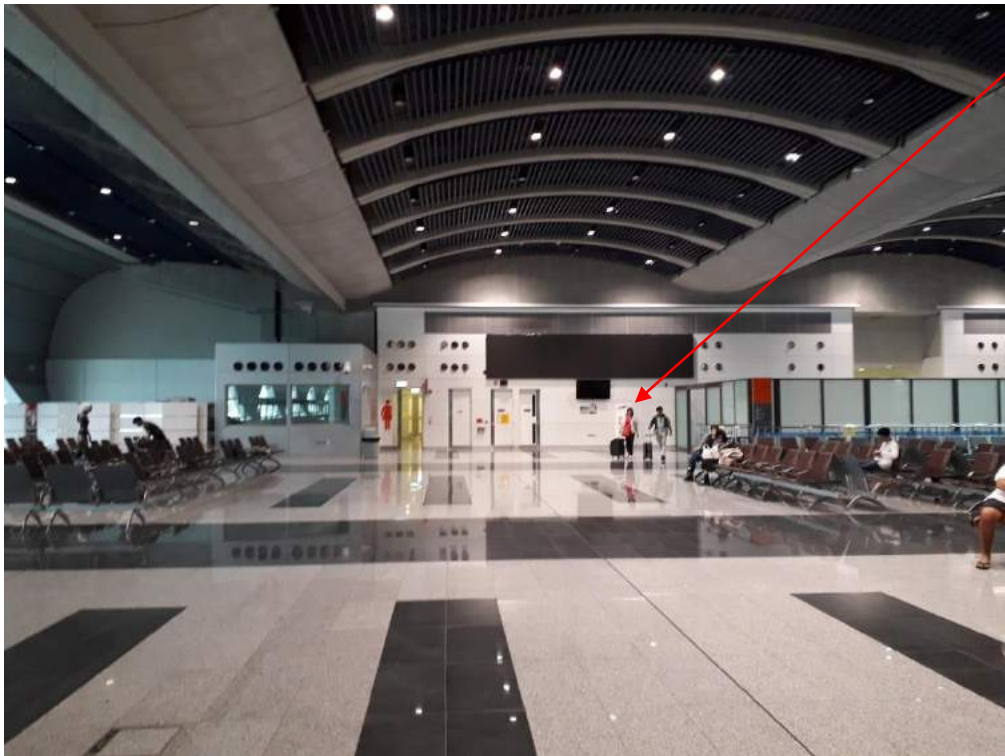
**Attachment 3:**

**Proposed Location for ATM : Location 1 (inside Waiting Hall B on 2/F)**



Existing glass partition  
will be removed  
tentatively by June 2019

Proposed Location :  
Location 1





**Attachment 3:**

**Proposed Location for ATM : Location 2 (near Shop N205 & N206 on 2/F)**



**Proposed Location :  
Location 2**

